

CV HENNING HERMES

Personal Information

Name Dr. Henning Hermes

Email henning.hermes@nhh.no

Affiliations **Assistant Professor at NHH Bergen**
Research Affiliate at [IZA](#)
Research Affiliate at [CEPR](#)
Research Affiliate at [CESifo](#)

Social Media [Website](#) | [Twitter](#)

Research Interests Behavioral Economics, Experimental Economics, Economics & Psychology, Public Goods & Cooperation, Noncognitive Skills, Education

Family Married, one daughter



Publications

[Motivating Low-Achievers—Relative Performance Feedback in Primary Schools](#)
(with Martin Huschens, Franz Rothlauf & Daniel Schunk).
Journal of Economic Behavior & Organization, 2021, 187, 45–59.

[If you could read my mind—An Experimental Beauty-Contest Game with Children](#)
(with Daniel Schunk). **Experimental Economics**, 2021.

[Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders](#)
(with F. Hett, M. Mechtel, F. Schmidt, D. Schunk & V. Wagner).
Journal of Economic Behavior & Organization, 2020, 179, 638-652.

Working Papers

[The Impact of Working Memory Training on Children's Cognitive and Noncognitive Skills](#)
(with Eva Berger, Ernst Fehr, Daniel Schunk & Kirsten Winkel).
Revise & Resubmit at the **Journal of Political Economy**

[Behavioral Barriers and the Socioeconomic Gap in Child Care Enrollment](#)
(with Philipp Lergetporer, Frauke Peter & Simon Wiederhold).

Work in Progress (selected)

Free to Fail? Paternalistic Preferences in the U.S. (with Björn Bartling, Alexander Cappelen, Marit Skivenes & Bertil Tungodden)

Self-regulation Training in Primary Schools Affects Long-Term Educational Career Paths (with Eva Berger, Ernst Fehr, Daniel Schunk & Kirsten Winkel)

Education and Training

09/2011 – 06/2017	PhD in Economics at the Johannes Gutenberg University of Mainz Title: “Fostering Non-Cognitive Skills to Affect Economic Outcomes — Evidence from Randomized-Controlled Field and Lab Experimental Studies” (final grade: summa cum laude) Supervisors: Prof. Dr. Daniel Schunk & Prof. Dr. Ernst Fehr (University of Zurich)
09/2013 – 10/2016	Several research stays at the University of Zurich , Chair of Microeconomics and Experimental Economic Research, Prof. Dr. Ernst Fehr (> 6 months)
10/2008 – 03/2013	Diploma in Psychology (equiv. to BSc + MSc) at the University of Mainz (final GPA: 1.5)
04/2007 – 08/2011	Diploma in Economics (equiv. to BSc + MSc) at the University of Mainz (final GPA: 1.1, with distinction)
08/2005 – 01/2007	Apprenticeship as a qualified bank clerk at Landesbank Hessen-Thüringen (Helaba), Frankfurt (final GPA: 1.0)
08/1995 – 06/2004	Abitur (A levels) at humanistic secondary school in Darmstadt, specialized courses: Mathematics and Physics (final GPA: 1.0)

Work Experience

11/2017 – today	Assistant Professor (non-TT) at FAIR & Department of Economics , NHH Bergen/Norway
07/2017 – 10/2017	Post-Doc at the Chair of Public and Behavioral Economics, Johannes Gutenberg University of Mainz
09/2011 – 06/2017	Doctoral researcher at the Chair of Public and Behavioral Economics, Johannes Gutenberg University of Mainz
08/2008 – 09/2008	Internship in China at the Helaba Shanghai Representative Office (setup of the office, marketing and research activities)
01/2007 – 01/2009	Trainee at Helaba Frankfurt in the Human Resources Development department (main project: talent management)

Teaching Experience

Spring 2021	Lecture on “Behavioral Economics” (MSc)
Spring 2020	Lecture on “Behavioral Economics” (MSc)
Spring 2019	Lecture on “Behavioral Economics” (MSc)
Spring 2018	Lecture on “Behavioral Economics” (MSc)
Fall 2017	Seminar on “Inequality – Economic Analysis and Policy Recommendations” (BSc)
Spring 2017	Tutorial on “Behavioral Economics” (MSc)
Fall 2016	Tutorial on “Principles of Public Economics” (MSc)
Spring 2015	Lecture and Tutorial on “Behavioral Economics” (MSc)
Spring 2014	Seminar on “Scarcity — Why Having Too Little Means So Much” (BSc)
Spring 2013	Seminar on “Public Economic Theory” (MSc)
Fall 2012	Seminar on “Theories and Models on Intertemporal Choice” (MSc)
Spring 2012	Seminar on “Social Preferences” (MSc)
Fall 2011	Tutorial on “MATLAB in Public Economics” (BSc)

All courses for MSc were taught in English, courses for BSc in German.

Scholarships & Awards

since 2019	Fellow of CIDER (College for Interdisciplinary Education Research)
2014 – 2016	Member of the Gutenberg Academy for Young Researchers, University of Mainz
2013 – 2016	Full Doctoral Scholarship of the German National Academic Foundation
2011	Award for best diploma of the graduating class and outstanding diploma thesis
2008 – 2013	Full Student Scholarship of the German National Academic Foundation

Invited Presentations

2020	Learning and Work Webinars, Maastricht University, SBE
2020	Virtual Applied Economics Research Seminar, Universities of Cambridge and Essex
2020	Virtual Seminar at CIDER Colloquium (College for Interdiscipl. Education Research)
2020	Virtual Seminar at Norwegian Tax Authority, Behavioral Unit
2019	Research Seminar at University of Stavanger, UiS Business School, Norway
2019	Research Seminar at Max Planck Institute, Experimental Economics Group, Bonn
2017	Research Seminar at CESifo Institute for the Economics of Education, Munich
2017	Research Seminar at German Youth Institute DJI, Munich
2016	Colloquium on Economics of Education at SBE, Maastricht University, Netherlands
2016	Economic Colloquium at IAAEU Trier

Conferences & Workshops

2021	EALE Annual Conference (scheduled)
2021	EEA-ESEM Virtual Conference (scheduled)
2021	ESA Global Online Around-the-Clock Conference
2021	ifo Conference on Genes, Social Mobility, and Inequalities across the Life-Course
2021	Berlin-Bergen Behavioral Economics Workshop (virtual)
2021	Workshop on Microeconomics at Leuphana University of Lueneburg (virtual)
2020	Verein für Socialpolitik Annual Virtual Conference “Gender Economics”
2020	ESA Global Online Around-the-Clock Conference
2020	EALE/SOLE/AASLE World Virtual Conference
2019	14th Nordic Conference on Behavioral and Experimental Economics, Kiel
2019	KIDS Workshop on the Formation of Preferences in Children, Hornbaek, Denmark
2019	brq/IZA Workshop on Behavioral Economics of Education, Bonn
2019	Workshop on Microeconomics at Leuphana University of Lueneburg
2019	ESA Asia-Pacific Meeting, NYU Abu Dhabi, UAE
2018	ESA World Meeting, HU Berlin
2018	5th IMEBESS, EUI Florence, Italy
2018	Workshop on Microeconomics at Leuphana University of Lueneburg
2017	2nd IZA Workshop on the Economics of Education, IZA Bonn
2017	Maastricht Behavioral and Experimental Economics Symposium, Netherlands
2017	Workshop on “Education, Skills, and Labor Market Outcomes”, NTNU, Norway
2017	Workshop on Microeconomics at Leuphana University of Lueneburg
2016	Social and Biological Roots of Economics Workshop, IfW Kiel
2016	Young Scholar at Jacobs Foundation Conference on “Economizing Education Policy”
2016	Spring Meeting of Young Economists in Lisbon, Portugal

Refereeing

Journal of the European Economic Association
European Economic Review
Journal of Economic Behavior & Organization
Education Economics