

CV HENNING HERMES

Personal Information

Name Dr. Henning Hermes
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Affiliations **Postdoc at ifo Institute, Munich/Fürth**
Affiliated with
FAIR | DICE | CEPR | CESifo | IZA | JGU

Social Media **Website | Twitter**

Research Interests Behavioral Economics, Experimental Economics, Economics & Psychology, Noncognitive Skills, Education, Public Goods & Cooperation

Family Married, one daughter



Working Papers

Free to Fail? Paternalistic Preferences in the United States (with Björn Bartling, Alexander W. Cappelen, Marit Skivenes & Bertil Tungodden) Under review.

Behavioral Barriers and the Socioeconomic Gap in Child Care Enrollment (with Philipp Lergetporer, Frauke Peter & Simon Wiederhold) Under review. **VoxEU, FAZ [German]**

Discrimination on the Child Care Market: A Nationwide Field Experiment (with Philipp Lergetporer, Fabian Mierisch, Frauke Peter & Simon Wiederhold) Under review.

Early Child Care and Labor Supply of Lower-SES Mothers: A Randomized Controlled Trial (with Marina Krauss, Philipp Lergetporer, Frauke Peter & Simon Wiederhold) Under review.

The Impact of Working Memory Training on Children's Cognitive and Noncognitive Skills (with Eva Berger, Ernst Fehr, Daniel Schunk & Kirsten Winkel).
Revised & Resubmitted (2nd round) at the **Journal of Political Economy**

Publications (selected)

Males should Mail? Gender Discrimination in Access to Childcare (with Philipp Lergetporer, Fabian Mierisch, Frauke Peter & Simon Wiederhold). **AEA: Papers & Proceedings, 2023**, 113, 427–431.

Teaching Self-regulation (with Eva Berger, Ernst Fehr, Daniel Schunk & Kirsten Winkel). **Nature Human Behaviour, 2022**, 6, 1680–1690.

Self-regulation Training and Job Search Input: A Natural Field Experiment Within an Active Labor Market Program (with Eva Berger, Günther König, Felix Schmidt & Daniel Schunk). **Journal of Behavioral and Experimental Economics, 2022**, 98, 101858.

If you could read my mind—An Experimental Beauty-Contest Game with Children (with Daniel Schunk). **Experimental Economics, 2022**, 25, 229–253.

Motivating Low-Achievers—Relative Performance Feedback in Primary Schools (with Martin Huschens, Franz Rothlauf & Daniel Schunk). **Journal of Economic Behavior & Organization, 2021**, 187, 45–59.

Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders (with F. Hett, M. Mechtel, F. Schmidt, D. Schunk & V. Wagner). **Journal of Economic Behavior & Organization, 2020**, 179, 638–652.

Positions Held

08/2023 – today	Deputy Director of the Ludwig Erhard ifo Center for Social Market Economy and Institutional Economics , Fürth / ifo Institute Munich
11/2021 – 07/2023	Postdoc at DICE (Düsseldorf Institute for Competition Economics), HHU Düsseldorf/Germany
11/2017 – 10/2021	Postdoc at FAIR Excellence Cluster & Department of Economics, NHH Bergen/Norway
07/2017 – 10/2017	Postdoc at the Chair of Public and Behavioral Economics, Johannes Gutenberg University of Mainz
09/2011 – 06/2017	Doctoral researcher at the Chair of Public and Behavioral Economics, Johannes Gutenberg University of Mainz
01/2007 – 01/2009	Research assistant at Helaba Frankfurt, Human Resource Development

Education and Training

09/2011 – 06/2017	PhD in Economics at the Johannes Gutenberg University of Mainz Title: “Fostering Non-Cognitive Skills to Affect Economic Outcomes — Evidence from Randomized-Controlled Field and Lab Experimental Studies” (final grade: summa cum laude) Supervisors: Prof. Dr. Daniel Schunk & Prof. Dr. Ernst Fehr (University of Zurich)
09/2013 – 10/2016	Several research stays at the University of Zurich , Chair of Microeconomics and Experimental Economic Research, Prof. Dr. Ernst Fehr (> 6 months)
10/2008 – 03/2013	Diploma in Psychology (equiv. to BSc + MSc) at the University of Mainz (final GPA: 1.5)
04/2007 – 08/2011	Diploma in Economics (equiv. to BSc + MSc) at the University of Mainz (final GPA: 1.1, with distinction)
08/2005 – 01/2007	Apprenticeship as a qualified bank clerk at Landesbank Hessen-Thüringen (Helaba), Frankfurt (final GPA: 1.0)
08/1995 – 06/2004	Abitur (A levels) at humanistic secondary school in Darmstadt, specialized courses: Mathematics and Physics (final GPA: 1.0)

Teaching Experience

Spring 2023	Lecture and Seminar on “Experimental Economics (BSc)
Fall 2022	Lecture on “Experimental Economics” (MSc and PhD)
Spring 2022	Lecture on “Experimental Economics” (BSc)
Fall 2021	Tutorial and Seminar on “Empirical Public Economics” (BSc)
2018–2021	5x Lecture on “Behavioral Economics” (MSc)
Fall 2017	Seminar on “Inequality – Economic Analysis and Policy Recommendations” (BSc)
Spring 2017	Tutorial on “Behavioral Economics” (MSc)
Fall 2016	Tutorial on “Principles of Public Economics” (MSc)
Spring 2015	Lecture and Tutorial on “Behavioral Economics” (MSc)
Spring 2014	Seminar on “Scarcity — Why Having Too Little Means So Much” (BSc)
Spring 2013	Seminar on “Public Economic Theory” (MSc)
Fall 2012	Seminar on “Theories and Models on Intertemporal Choice” (MSc)
Spring 2012	Seminar on “Social Preferences” (MSc)
Fall 2011	Tutorial on “MATLAB in Public Economics” (BSc)

All courses for MSc were taught in English, courses for BSc in German.

Invited Presentations

2023	Research Seminar at Lund University (scheduled)
2023	“Science Lunch” at HHU Düsseldorf, exchange between scientists and politicians
2023	Berlin Applied Micro Seminar, Berlin School of Economics
2023	Research Seminar at the University of Bologna
2022	Research Seminar at the KU Eichstätt-Ingolstadt
2022	Research Seminar at the CESifo Institute Munich
2022	Citizen’s University HHU Düsseldorf (“Bürgeruniversität”), format to promote dialogue between science and society
2022	FAIR Midway Conference in Sommarøy, Norway
2022	Research Seminar at the University of Regensburg
2022	Economics of Education Field Committee of the German Economic Association
2021	Research Seminar at ZEW Mannheim
2021	Research Seminar at the Department of Economics, NTNU Trondheim
2020	Learning and Work Webinars, Maastricht University, SBE
2020	Virtual Applied Economics Research Seminar, Universities of Cambridge and Essex
2019	Research Seminar at University of Stavanger, UiS Business School, Norway
2019	Research Seminar at Max Planck Institute, Experimental Economics Group, Bonn
2017	Research Seminar at CESifo Institute for the Economics of Education, Munich
2017	Research Seminar at German Youth Institute DJI, Munich
2016	Colloquium on Economics of Education at SBE, Maastricht University, Netherlands
2016	Economic Colloquium at IAAEU Trier

Conferences & Workshops

2023	Ludwig Erhard ifo Conference on Institutional Economics in Fürth; Verein für Socialpolitik Annual Conference in Regensburg (scheduled); CIDER Conference at WZB Berlin (scheduled)
2022	CIDER Conference in Luxemburg; 3rd IZA/ECONtribute Human Capital Meeting; Verein für Socialpolitik Annual Conference in Basel; ECONtribute Workshop on Autonomy & Paternalism; Workshop on “Early childhood education and social inequalities” at PSE, Paris; M-BEES in Maastricht, Netherlands; Workshop on Microeconomics at Leuphana University of Lueneburg
2021	CESifo Area Conference in Behavioral Economics, Munich; 5th Annual WZB Workshop on “Experiments in Education and Labor Market Research”; Verein für Socialpolitik Annual Virtual Conference; EALE Annual Conference; EEA-ESEM Virtual Conference; ESA Global Online Around-the-Clock Conference; ifo Conference on Genes, Social Mobility, and Inequalities across the Life-Course; Berlin-Bergen Behavioral Economics Workshop; Workshop on Microeconomics at Leuphana University of Lueneburg
2020	Verein für Socialpolitik Annual Virtual Conference “Gender Economics”; ESA Global Online Around-the-Clock Conference; EALE/SOLE/AASLE World Virtual Conference
2019	14th Nordic Conference on Behavioral and Experimental Economics, Kiel; KIDS Workshop on the Formation of Preferences in Children, Hornbaek, Denmark; briq/IZA Workshop on Behavioral Economics of Education, Bonn; ESA Asia-Pacific Meeting, NYU Abu Dhabi, UAE
2018	ESA World Meeting, HU Berlin; 5th IMEBESS, EUI Florence, Italy; Workshop on Microeconomics at Leuphana University of Lueneburg
2017	2nd IZA Workshop on the Economics of Education, IZA Bonn; Maastricht Behavioral and Experimental Economics Symposium, Netherlands; Workshop on “Education, Skills, and Labor Market Outcomes”, NTNU, Norway
2016	Research Symposium for Empirical Research in Education, University of Augsburg; Social and Biological Roots of Economics Workshop, IfW Kiel; Young Scholar at Jacobs Foundation Conference on “Economizing Education Policy”; Spring Meeting of Young Economists in Lisbon, Portugal

Scholarships & Awards

since 2022	Add-on Fellowship of the Joachim Herz Foundation (15'500 EUR)
since 2019	Fellow of CIDER (College for Interdisciplinary Education Research)
2014 – 2016	Member of the Gutenberg Academy for Young Researchers , University of Mainz
2013 – 2016	Full Doctoral Scholarship of the German National Academic Foundation
2011	Award for best diploma of the graduating class and outstanding diploma thesis
2008 – 2013	Full Student Scholarship of the German National Academic Foundation

Organization of Scientific Events, Refereeing, Memberships

Events	Co-organizer “Workshop on Field Experiments in Economics & Business” 09/2022 at TU Munich / Campus Heilbronn 09/2023 at DICE / Heinrich Heine University Düsseldorf
Refereeing	Journal of the European Economic Association, Journal of Public Economics, Journal of Political Economy Microeconomics, European Economic Review, Journal of Economic Behavior & Organization, Experimental Economics, Education Economics, Journal of Behavioral and Experimental Finance
Memberships	German Economic Association (VfS), American Economic Association (AEA), European Economic Association (EEA), Economic Science Association (ESA)